

GO FAR BEYOND WHERE YOU HAVE REACHED

Staggered Milestones | Clear Road Map | Doable Action Steps

Institutional Mastery
Enterprise Mastery
Entrepreneur Mastery
Business Mastery
Professional Mastery
Intrapreneur Mastery
Relationship Mastery
Personal Mastery



You Contribute. We Institutionalise.

Personalised Handholding for Turning Passion into Prosperity

PROFILE

RAYMOND D'SOUZA

As a Trainer, Facilitator and Entrepreneur Coach, Raymond has worked with organisations and entrepreneurs in over 80 different industry verticals. He specialises in handholding ambitious MSME Entrepreneur/CEOs in transitioning them and their family-owned businesses/professional organisations.

His personalised handholding approach not only lends uniqueness to his business model but also stability and trust amongst his clientele. The business-building programmes are customised to enable participants make the required shifts in underlying beliefs, values and emotions; followed by strategy and a comprehensive integration, leading to a holistic transformational experience and escalating lasting results.

Consequently, no amount of note-taking from others can make up for personal transformative experience of his sessions. Raymond follows the road less taken with his resourcefulness-based business approach which leads to enriched value and guaranteed business success.

Raymond is also an accomplished speaker, demanding mentor, thoughtful writer & inspiring educator on passion-based entrepreneurship.



Raymond D'Souza

PassionPreneur Institute Founder, Coach and Business Strategist

Personalised Hand-holding for Turning Passion Into Prosperity

- Member, Editorial Team, Contributing Writer and Mentor, Dimensions
- Mentor, Christian Industries Business Association, Belgaum
- Member and Convenor, Christian Chamber of Commerce and Industry
- Mentor, National Entrepreneurship Network

EARLIER:

- Mentor, TEN – The Entrepreneurs Network
- Vice President, International Christian Chamber of Commerce
- Member, Indian Merchants Chamber, Vashi Chapter
- Business Network International
 - Regional Director from the 1st batch of India Regional Directors
 - Founding Member, Alpha, BNI's 2nd Chapter in India (Today almost 250 Pan-India)

Unique Value Proposition

- Superior Permanent Solution to your Most Nagging Business Problems.
- Perceptive, Deep and Accurate Diagnosis - Get to the core of the matter.
- Identify Dysfunctional Habits, Blind Spots and Educate on Impact and Implications on Life, Relationships and Business.
- Focus on Being (Context) ► Doing (Uplifting Habits) ► (Desired) Results.
- Carefully synergize Inner and Outer Growth and Calibrate Doable Progress.
- Scientific, Structured, Lucid, Focused and Results-oriented Delivery.

What Can We Contribute?

- Provide Strategic, Customised, Confidential Entrepreneurial Education and Prosperity Coaching.
- Bring Awareness to your Limiting Blind Spots that are Impeding Unimaginable Possibilities.
- Structure Workable Connections to Practically Forward You in Life and Career/Business.
- Promote Your Exceptional Products / Services Beyond Your Sphere of Influence.
- Build a Powerful Dependable, Professional Core Team / Personal Uplifting Network around You.
- Develop your Next-line of Business Heads to Operate Inter-dependently.
- Groom your Successors.

Large Enterprises

Siemens Ltd

Engineering

Life Management Programme for Site Managers / Key Executives

Shapoorji Pallonji Ltd

Construction Management Group

Professional Effectiveness for New Recruits

Small Enterprises

Acube Engineering & Consultancy Services (P) Ltd

Top line doubled for 3 years in a row

Associated Trade Logistics

25% increase in number of containers handled per month with same number of staff

Medium Enterprises

Applied Innovation and Technology Group (AITG)

Business and Personal Coaching of Promoter-Chairman, Entrepreneur-CEOs, Board Members, Next-Gen Successor Grooming and Aligning Core Business Team to Business Priorities.

Gini Silk Mills Ltd

Inspiring Mission Statement and Aligning Business Team to it

Marathwada Auto Compo Pvt Ltd

Business Re-structuring, Ring-fencing of Verticals, Re-wiring of hard-headed Entrepreneurial thinking, Turning Around of Loss-making Unit, Widening Horizons, Changing the Playing Field, Raising Standards, Instilling self-driven and internally-monitored processes; Family Members' Mentoring. Increasing Overall Profitability and Productivity.

Micro Enterprises

Dream Maker Party Sales

Tupperware Distributor

- Personal & Business Coaching
- Purchase of Dream Home
- Fast Tracking of Loan Repayment
- From Increased Business Profits

Start Upcycling Now (SUN)

- Startup Mentoring
- Business Model
- Personal Uplifting Network

8

"This is a fantastic model for Institution-building!"

Ramchandra Nilkanth Bhogale, Chairman, AITG and Former Chairperson, Maharashtra Chamber of Commerce, Industry and Agriculture and Member, Prime Minister Narendra Modi's Entrepreneur Delegation to Japan.

"Raymond had metamorphosed the organisation of rudderless employees into result-oriented, employees thus dramatically increasing the turnover almost 100%. His unique way of coaching brought about a sea of changes in the mindset of top management."

Vishwas Pandav, Acube Engineering Pvt. Ltd., an affiliate of Blue Star Ltd.

7

6

"Raymond takes sincere interest with his clients and works quickly to fetch practical results. He stands by at all times and can be relied upon for sincere & undecorated support."

**Richard Almeida, Entrepreneur, Emperor Packaging Company Private Limited
Resource Consultant at Almeida Associates**

"Raymond identified the weak spots in my business and pointed me in the right direction based on my strengths. Thanks to him I have also made forays into the field of education in which I have found personal fulfillment and success."

Margaret DaCosta, Proprietor, Avenues Inc.

5

4

"Raymond is a man high on integrity; stimulates your thinking and a good listener. I recommend him to all those new start ups who need advice on strategy and implementation customised to enable the participants make the required shifts!"

Dr. Richard Pereira, Proprietor, Gum Care Dental Clinic.

"I got stuck in my career and . . . Raymond . . . made my vision clear in understanding things which will lead to success."

Gabriel Banerjee | Coach - Speaker - Strategist

3

2

"Raymond is a great human being with high level of integrity. As I know him, he has always been committed to his work and profession. Connect with him to take your relationships to the higher level."

Suresh Padmanabhan, Creator of Money Workshop, Life Coach

"Raymond is a very detailed person with great capabilities to turn around individual's mindset and help them in strategic planning. I have used his services several times and will continue to do so in future."

Dr. Sunil Harlalkaa, Vastu Constultant & Land Healer.

1

The logo for PassionPreneur Institute features the name in a bold, sans-serif font. 'Passion' is in purple, 'Preneur' is in blue, and 'Institute' is in red. The word 'Preneur' is slightly larger and more prominent. On either side of the text are stylized, wing-like graphic elements in purple and blue.

You Contribute. We Institutionalise.

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